



HEALTH CHOICE NETWORK

Communities That Care



2007 Annual Report



A Letter from the Chairman of the Board and the President and CEO

Friends of Health Choice Network:

In *Our Defining Year* of 2006, we laid the cornerstone for a new Health Choice Network – a community health care organization few of us would even have recognized only a few years ago.

This year, we have been busily putting our plans into action: building a stronger, more dynamic Network with the abilities to offer more services, to reach more people in need of care and to ultimately make a greater impact on the level of community health than we ever have before.

We want to take this opportunity to provide an update on our new programs and services, to introduce our new members, outline future paths for our organization and review milestone events:

- In November, our Jessie Trice Cancer Prevention Project (JTCCPP) was a partner in a remarkable research breakthrough regarding the effectiveness of spiral CT scanning to screen high-risk patients for lung cancer. The results were published in the *New England Journal of Medicine*.
- We continue to play a leading role in the creation of Regional Health Information Organizations, thereby improving the quality of community health for thousands of patients.
- We will soon launch our Provider Service Network (PSN) Prestige Health Choice, a separate organization owned by our community health members.
- School Health Connect in Our Schools celebrated its first successful year and now encompasses 72 Miami-Dade public schools and reaches out to more than 80,000 students.
- We continue to lead the way toward a paperless medical world as we promote the integration of electronic medical and dental health records across the nation.
- With the addition of new member centers in Florida and Kansas, the number of patients served by Network members now exceeds a half-million for the first time.

We eagerly look forward to the challenges and opportunities of our 14th year. With the guidance of our member CEOs, the talent of our dedicated staff and the support of our many friends and partners, Health Choice Network will continue to fulfill its mission to community health.



Col. Brodes Hartley, Jr.
*Chairman of the
Board of Directors*



Kevin Kearns
*President and
Chief Executive Officer*

A Proud History of Service to Community Health

In 1994, a group of Federally-Qualified Health Centers (FQHCs) joined hands to create a network that would provide the advantages and expertise of a large health system while each member could remain independent. This unique and powerful alliance, now held up as a national model, is called Health Choice Network. The founding members recognized the common bonds community health centers share and unified those functions, giving members the highest level of professionalism and expertise. Betsey K. Cooke was named the Network's founding CEO.

Today, HCN is addressing health care disparities, providing health information technologies and strengthening the financial position of the community health care system. As a 501(c)3 organization, HCN is governed by its members who comprise the Board of Directors. Network members maintain their vital community orientation by retaining their local-governing, consumer-majority Boards of Directors. CHCs that own and control the Network operate more efficiently, can deliver care more effectively and are working together to care for more patients. Milestone events include:

- The Network formed a management services organization called Atlantic Care in 1997 to allow the Network to share in risks and rewards.
- In 1998, the Network took advantage of members' partnerships with faith-based institutions and created Healthy Body, Healthy Soul to further develop community outreach, health education and disease prevention programs.
- The Jessie Trice Cancer Prevention Project was founded in 1999. It seeks to improve cancer screening, treatment and research in underserved communities.
- By 2000, Health Choice Network was receiving national recognition for its innovations and successes, particularly in the area of information technology integration.
- In 2002, community health centers from as far away as New Mexico and Utah and as close as Broward County and Miami Beach joined the Network.
- HCN received a \$4 million grant in 2003 to integrate electronic health records in all its Florida centers.



Betsey Cooke

As HCN evolves and grows, it remains bound to its goals of improving access to quality health care and reducing disparities in minority and underserved communities. The reach of Health Choice Network has spanned languages, cultures, races and geography to link a vast array of health care communities into one powerful force.

MISSION STATEMENT

To provide high quality service, support and expertise to member organizations and to act as a vehicle for strategic efforts that strengthen our community health partners.

MEMBERS

1994	1995	2000	2001	2002	2003	2005	2006	2007
<ul style="list-style-type: none"> •Community Health of South Florida* •Economic Opportunity Family Health Center* •Helen B. Bentley Health Center* •Camillus Health Concern* 	<ul style="list-style-type: none"> •Family Health Centers of Southwest Florida* 	<ul style="list-style-type: none"> •New Mexico HCN •Premier Community HealthCare Group 	<ul style="list-style-type: none"> •Broward Community Family Health Center 	<ul style="list-style-type: none"> •Utah HCN •Community Health Centers of Pinellas 	<ul style="list-style-type: none"> •Health Care Center for the Homeless •Miami Beach Community Health Centers 	<ul style="list-style-type: none"> •Tampa Family Health Centers •Citrus Health Network 	<ul style="list-style-type: none"> •Bayview Center for Mental Health •Family Medical and Dental Centers •Institute for Child & Family Health •Borinquen Health Care Centers 	<ul style="list-style-type: none"> •Agape Network •Kansas HCN •New Horizons Community Mental Health Center

*Founding members

Health Choice Network

Serving 34 community health centers

Utah
7 Centers
15 Sites
55,345 patients

Utah Health Choice Network
Chris Viavant, Managing Director

Carbon Medical Service Association
Yvonne Jensen, Executive Director

Community Health Centers of Salt Lake
Dexter Pearce, Interim Executive Director

Enterprise Valley Medical Clinic
CJ Hansen, Executive Director

Green River Medical Center
Mary Winters, Executive Director

Mountainlands Community Health Center
Lynn Hudgens, Executive Director

Wasatch Homeless Health Care Center
Allan Ainsworth, Executive Director

Wayne Community Health Center
Gina Flanagan, Executive Director

New Mexico
6 Centers
49 Sites
107,895 patients

New Mexico Health Choice Network
David Roddy, CEO

Ben Archer Health Center
Mary Alice Garay, Executive Director

El Centro Family Health
Alfredo Vigil, CEO

La Casa Family Health Center
Seferino Montano, CEO

La Clinica de Familia
Harriett Brandstetter, CEO

Las Clinicas del Norte
Andy R. Lopez, Executive Director

La Familia Medical Center
Rick Adesso, CEO

Kansas
3 Centers
7 Sites
22,535 patients

Services provided by member centers in 2007

- Family practice
- Pediatrics
- Obstetrics & gynecology
- Pharmacy
- Dental
- Radiology
- Podiatry
- Vision services
- Behavioral health
- Health screening & prevention
- Substance abuse treatment
- Community & patient outreach
- Patient education
- School-based centers
- Disease management
- Extended hours of service
- Case management
- Faith-based partnerships
- Care for special populations
 - Migrant & seasonal farmworkers
 - Homeless
 - HIV/AIDS
- Healthy Start
- Women's residential



Member Centers 2007

health centers in four states



Kansas Health Choice Network
Tony Wellever, Interim CEO

Flint Hills Community Health Centers
Lougene Marsh, CEO

GraceMed Health Clinic
Dave Sanford, CEO

WeCare Project
Bill Smith, CEO

COMMUNITY HEALTH CENTERS

Borinquen Health Care Center
Robert Linder, CEO

Broward Community and Family Health Centers
Rosalyn Frazier, CEO

Camillus Health Concern
Paul Ahr, Interim Executive Director

Citrus Health Network
Mario Jardon, CEO

Community Health Centers of Pinellas
Pat Mabe, CEO

Community Health of South Florida
Col. Brodes Hartley, Jr., CEO

Economic Opportunity Family Health Center
Annie Neasman, CEO

Family Health Centers of Southwest Florida
Lalai S. Hamric, CEO

Family Medical and Dental Centers
Dwayne Yates, CEO

Health Care Center for the Homeless
Bakari Burns, CEO

Helen B. Bentley Family Health Center
Caleb A. Davis, CEO

Miami Beach Community Health Center
Kathryn Abbate, CEO

Premier Community HealthCare Group
Kim Schuknect, Executive Director

Tampa Family Health Centers
Charles Bottoms, CEO

OTHER HEALTH CARE MEMBERS

*Agape Network
Claudio Perez, CEO

Bayview Center for Mental Health
Robert Ward, CEO

Institute for Child & Family Health
Robert Nolan, Executive Director

*New Horizons Community Mental Health Centers
Luvernice Croskey, CEO

Florida

18 Centers

200 Sites*

320,300 patients

*72 School-based sites

**New Member in 2007*

Health Choice Network Programs & Services

By owning and controlling the Network, member community health centers operate more efficiently, can deliver services more effectively and work more closely to care for more patients. These shared functions are integrated through the Network:

Central accounting services, payroll, human resources, practice management, central billing, CFO functions

System maintenance, training and support, software, hardware, CIO functions

Electronically document, communicate and track patient medical information

Faith-based health promotion, disease prevention and outreach program

Improve patient care through common service agreements, automated pharmacy and risk management

Manages risk contracts with HMO's on behalf of member centers

Innovative community-based programs for the prevention and treatment of diseases

2007 Program Highlights



Jessie Trice Program Plays Role in Cancer Breakthrough

HCN's Jessie Trice Cancer Prevention Program (JTCCP) is a partner in a remarkable research breakthrough regarding the effectiveness of spiral CT scanning to screen high-risk patients for lung cancer. The results of a study coordinated by the International Early Lung Cancer Action Program (I-ELCAP) and published in the New England Journal of Medicine outlined the success of early detection through CT scans - a procedure that greatly increased the survivability rate for lung cancer patients.

The JTCCP established a prescreening community outreach program in which thousands of minority and underserved patients participated. The Miami team was led by Cornell University Medical School, Jackson Memorial Health System and the University of Miami. The results of the program were featured on NBC Nightly News.

HCN's Provider Service Network Prestige Health Choice Poised for Launch

After years of planning and preparation, Health Choice Network is ready to launch a unique new provider service network called Prestige Health Choice, LLC. Prestige is unique because it will be owned and controlled by community health centers with deep roots in the neighborhoods they will serve. It will provide Florida Medicaid patients with high quality, easily accessible health care services. Prestige provides patients with a powerful health



care partnership that includes physicians, hospitals and health centers. This comprehensive team is poised to become the dependable and long-sought medical home for the underserved of our region.

Health Connect In Our Schools Reaches Out to Thousands of Children



Health Connect in Our Schools is now in its second successful year of providing health services to more than 80,000 students in Miami-Dade Public Schools. Health Choice Network and five of its member health centers are providing the much-needed care in 72 schools. For many underserved children, the teams of health specialists rotating among the schools may be their only contact with a nurse or health care professional. The member centers providing care are Community Health of South Florida, Citrus Health Network, Helen B. Bentley Family Health Center, Institute For Child and Family Health and Economic Opportunity Family Health Center. The program is supported through the Children's Trust.



HCN Partners With Regional Health Information Networks

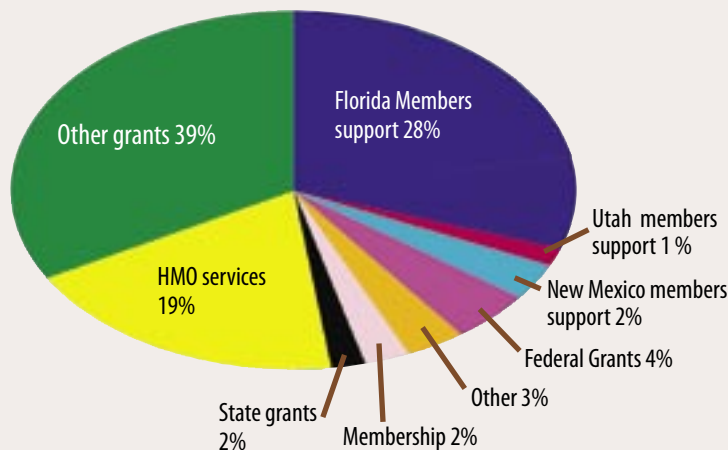
Health Choice Network continues to play a leading role in the creation of Regional Health Information Networks. By establishing and maintaining a cost-effective, secure and user-friendly health information infrastructure, patients, providers and payers can all access the same health care records. Such a system will allow efficient and effective medical care that reduces errors and delays. One example is the South Florida Health Information Initiative (SFHII). Health



Choice Network information technology specialists are helping to create a regional network that will link hospitals, clinics, laboratories, pharmacies and public health institutions.



HCN 2007 Funding Sources



Fiscal year ending September 30, 2007

HCN at a glance

- **2007-08 Budget: +\$20 million**
- **Budgeted FTEs: 121.90**
- **Member Centers: 34**
- **Member Sites: 200**
- **Member patients: 510,000**
- **Member patients visits: 1.5 million**
- **Member budgets: +\$290 million**
- **Centers spend approximately 1.8% of budgets on Fiscal/IT integration**

HCN Family Grows With New Members

Agape Family Ministries

Claudio M. Perez, CEO

Agape Family Ministries include Agape Women's Residential Program and Agape Mother and Child Addiction Reunification Program and Outpatient Community Services. These non-profit centers create a compassionate and rational environment promoting personal responsibility through a full range of services and therapeutic care (305) 235-2616

Bayview Center for Mental Health

Robert Ward, CEO

Bayview Center, located at 12550 Biscayne Boulevard in North Miami, primarily provides mental health and substance abuse treatment on an outpatient basis. Special services include DUI/DWI offenders and mental and substance abuse disorders, therapy and residential treatment. (305) 892-4600.

Borinquen Health Care Center

Robert Linder, President and CEO

Borinquen Health Care Center provides a wide variety of adult and pediatric care including OB/GYN, mental health, HIV/AIDS, dental, radiology, laboratory and on-site pharmacy and optical services. (305) 576-6611.



Institute for Child and Family Health

Robert D. Nolan, Ph.D., Executive Director

The Institute for Child and Family Health (ICFH) is a private, not-for-profit organization providing behavioral health, rehabilitation and prevention services to children, adolescents and families of Miami-Dade for more than 60 years. (305) 688-3541.

Kansas Health Choice Network

Tony Wellever, Interim CEO

Kansas Health Choice Network is comprised of three Community Health Centers – Flint Hills CHC, GraceMed and the WeCare Project – serving a total of seven counties across central Kansas. Patients in these regions are below the federal poverty level and the areas are designated as medically underserved for primary care, dental and mental health.

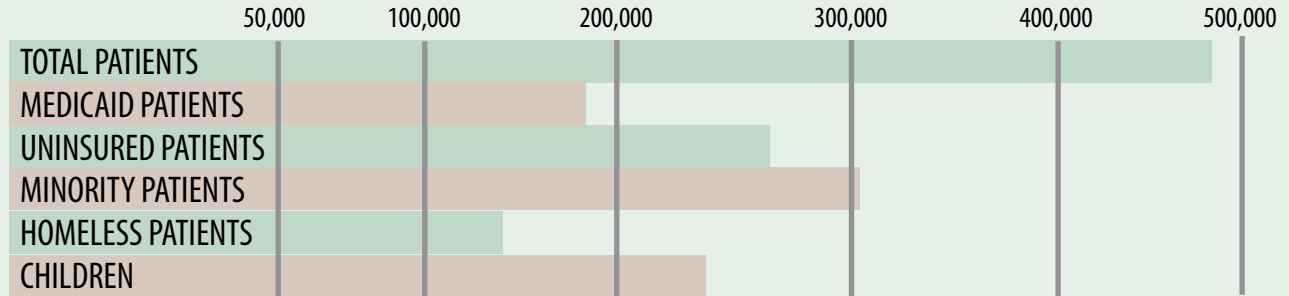
New Horizons Community Mental Health Center

Luvornice Croskey, Ph.D., CEO

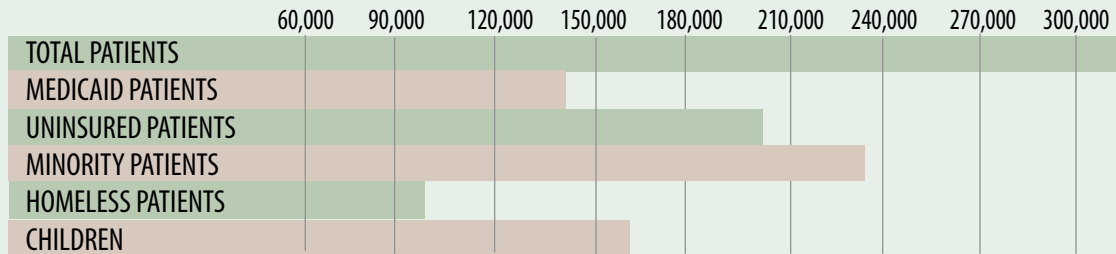
New Horizons Community Mental Health Center has provided sensitive, culturally-appropriate mental health services to children and families since 1974. Services include screening and assessments, psychiatric and psychological evaluations, counseling, parenting skill training, case management, medication maintenance, school consultations, workshops and referral. (305) 635-0366.

HEALTH CHOICE NETWORK

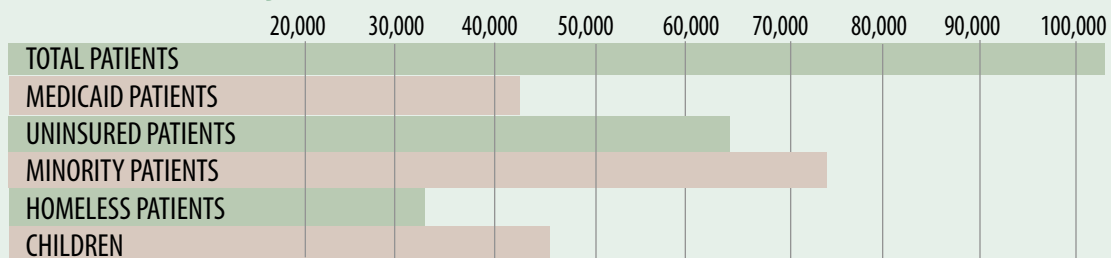
Patients served by HCN member centers in 2006*



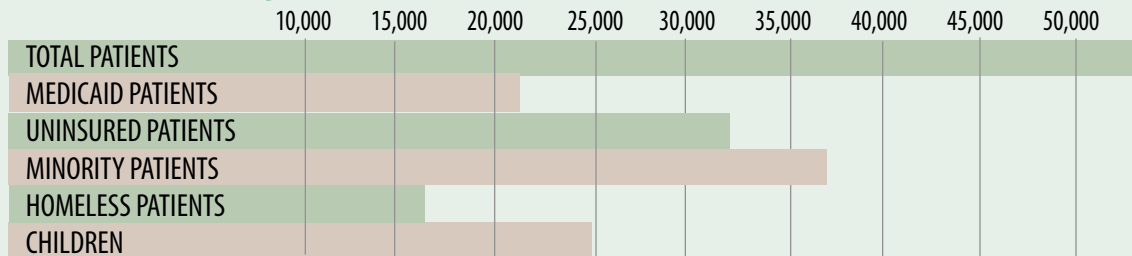
Patients served by Florida member centers in 2006



Patients served by New Mexico member centers in 2006



Patients served by Utah member centers in 2006



*Does not include members added in 2007



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